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MARKET ENVIRONMENT





- Positive trend since Q3/2020 continues
- High requests for quotations from international but also domestic customers
- Start into 2021 very well with January and February above our internal expectations
- Restraining effects on the other hand side resulting from Corona restrictions, chip shortage and cyber incident
- Overall, prospects brighten up, although a higher level of volatility remains

KEY HIGHLIGHTS Q1 2021

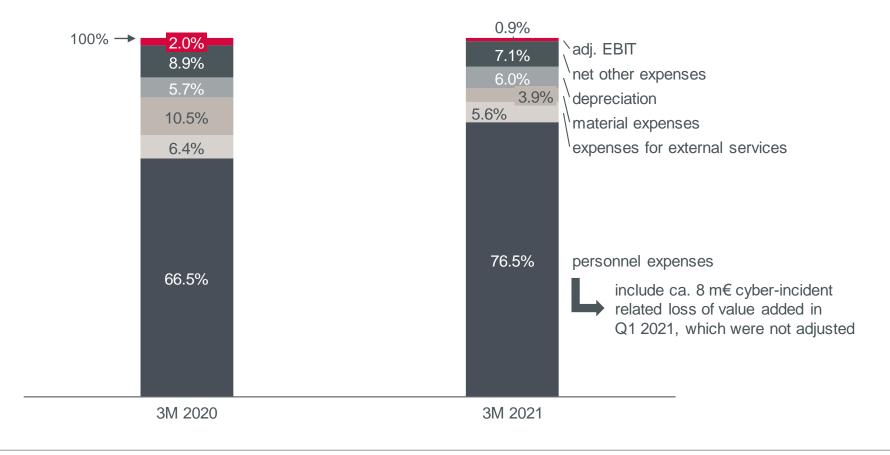


- Revenues at 156.7 m€ (-18.9%)
 - Tough comps, as Q1 2020 only with minor Corona-effects and small series production with low value added included
 - Catch-up effects from cyber incident in Q2 likely
- Adjusted EBIT at 1.4 m€; margin at 0.9%
 - Performance and savings measures effective
 - Margin improvements in VE and E/E
- Order intake in Q1 at 204.4 m€
 - Below Q1 2020 but significantly higher than Q4
 - January and February above estimates
- Groundbreaking for the new Munich based Test Centre





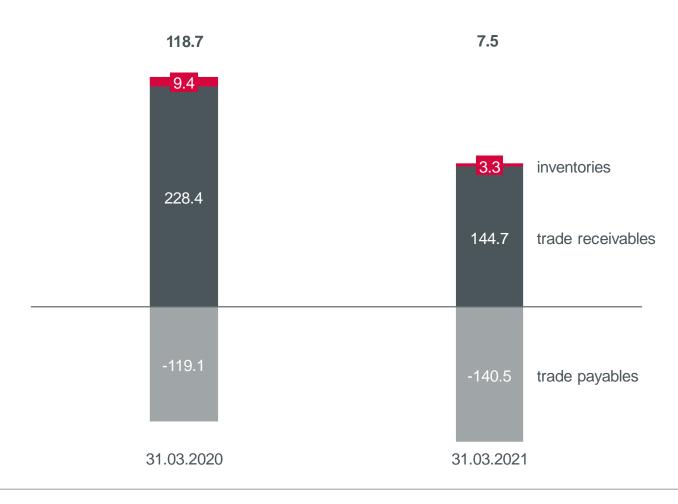
Total cost structure breakdown (as % of revenues)



TRADE WORKING CAPITAL

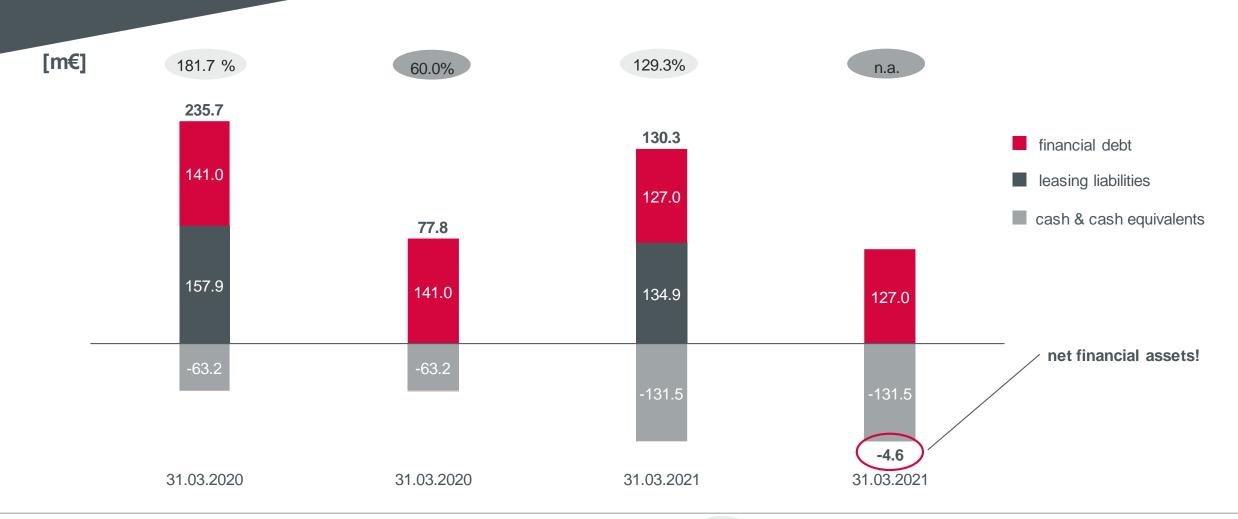


Trade Working Capital [m€]



NET FINANCIAL DEBT W/. AND W/O. LEASING





OUTLOOK



- Against the backdrop of the development in the previous year, we expect a moderate increase in sales in 2021. Based on current estimates, we anticipate a relatively weaker first half of 2021 and a relatively better second half of 2021, whereby this assessment largely depends on further pandemic developments. In the worst case, sales may stagnate or decline.
- In both cases, we expect a notable improvement in adjusted EBIT in the positive range as a result of the cost-cutting measures implemented.
- The Management continually monitors possible effects on the business and takes comprehensive measures to ensure the protection of employees and the continuation of business operations in the group companies.



If you require more information or a meeting, please feel free to contact us!



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