



DEUTZ

Elevator Pitch

—

December, 2022

Disclaimer



Unless stated otherwise, all the figures given in this presentation refer to continuing operations.

The details given in this document are based on the information available at the time it was prepared. This presents the risk that actual figures may differ from forward-looking statements. Such discrepancies may be caused by changes in political, economic, or business conditions, decreases in the technological lead of DEUTZ's products, changes in competition, the effects of movements in interest rates or exchange rates, the pricing of parts supplied, and other risks and uncertainties not identified at the time this document was prepared.

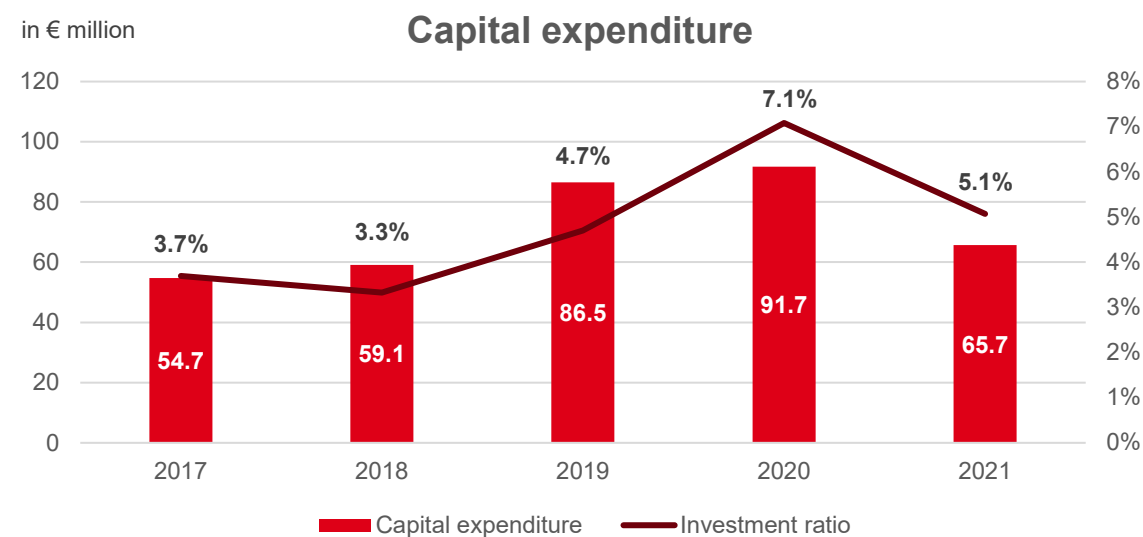
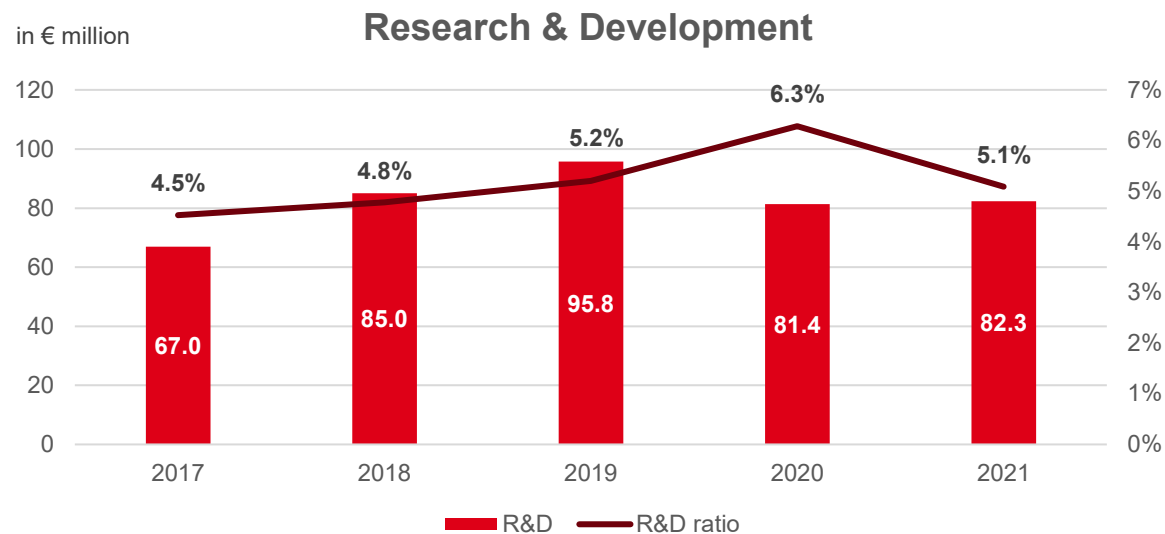
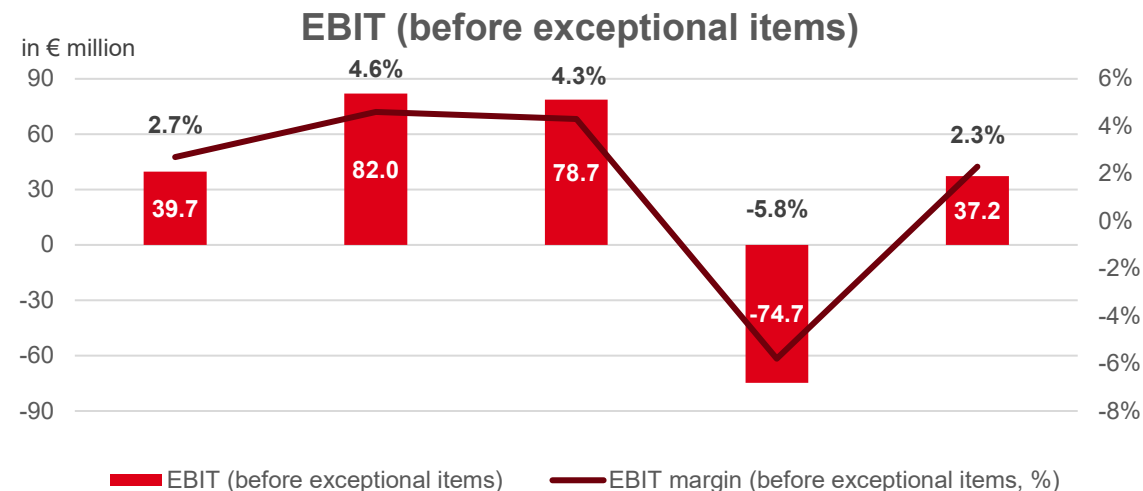
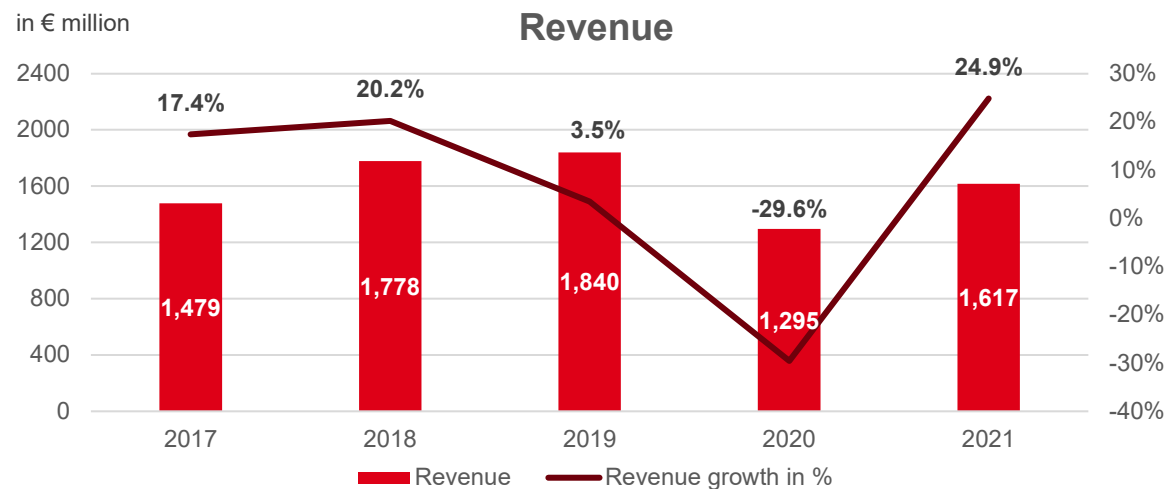
The forward-looking statements made in this document will not be updated.

DEUTZ at a glance

Independent engine producer focusing on „off-highway“ applications



Overview of key figures



Reorganization of the Board of Management completed



Dr. Sebastian C. Schulte
Chief Executive Officer (CEO)



Timo Krutoff
Chief Financial Officer (CFO)
and Personnel Director



Dr. Ing. Petra Mayer
Chief Operating Officer (COO)



Dr. Ing. Markus Müller
Chief Technology and
Sales Officer (CTO/CSO)

DEUTZ fields of application



Construction
machinery



Material
handling



Agricultural
machinery



Stationary
systems



Boats/others



Diesel



Alternative
fuels



Gas



Fully
electric



Hybrid
electric



Hydrogen

Long life expectancy for the combustion engine

Versatile usage – Biofuels and e-fuels are also a solution for the future

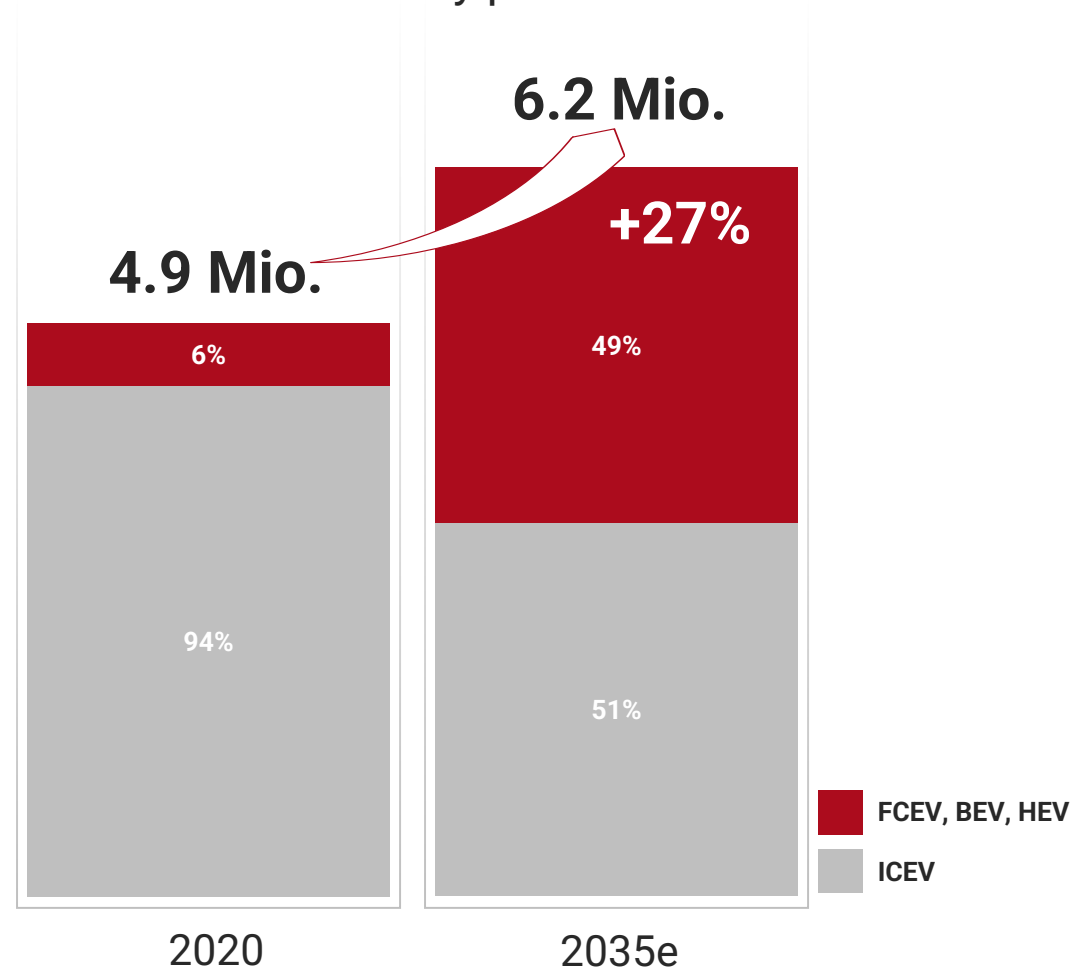


Construction machinery
Material Handling
Agricultural machinery



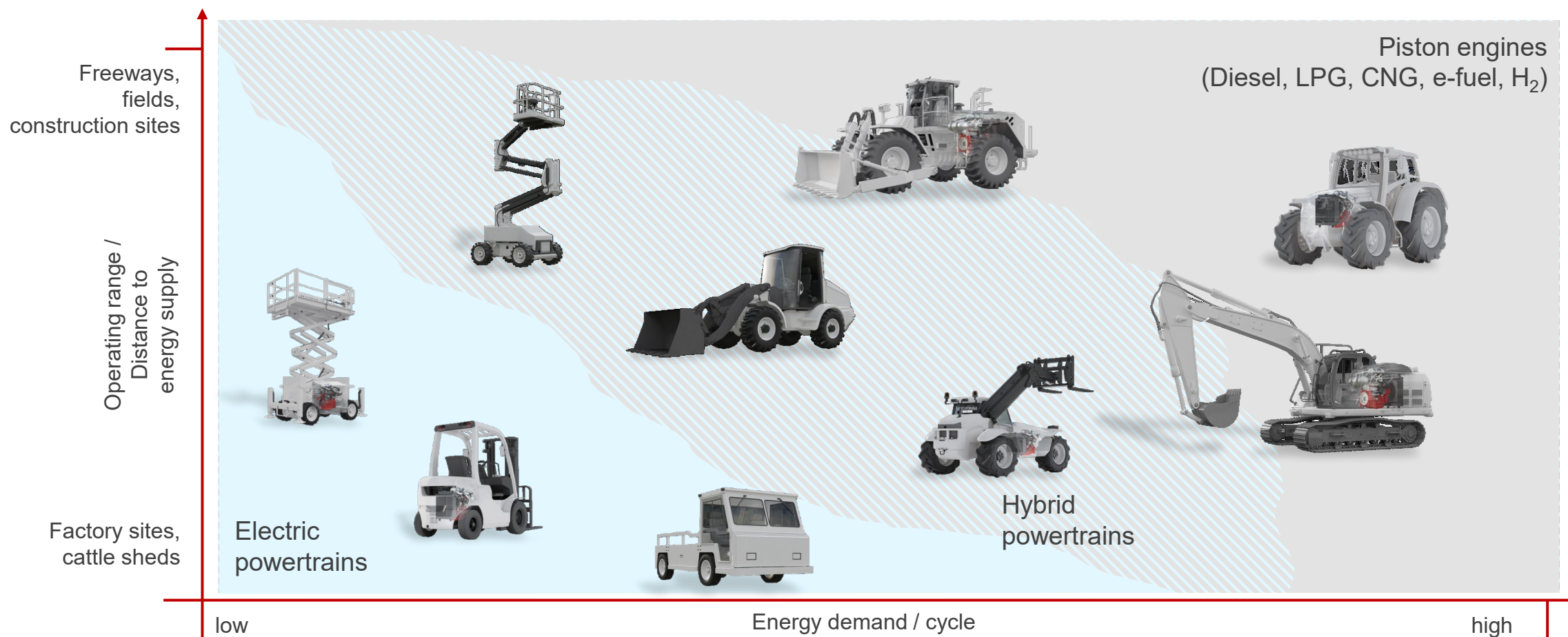
19 – 560 kW

Global machinery production



Source: Bosch

Our goal: the optimal technology for each application

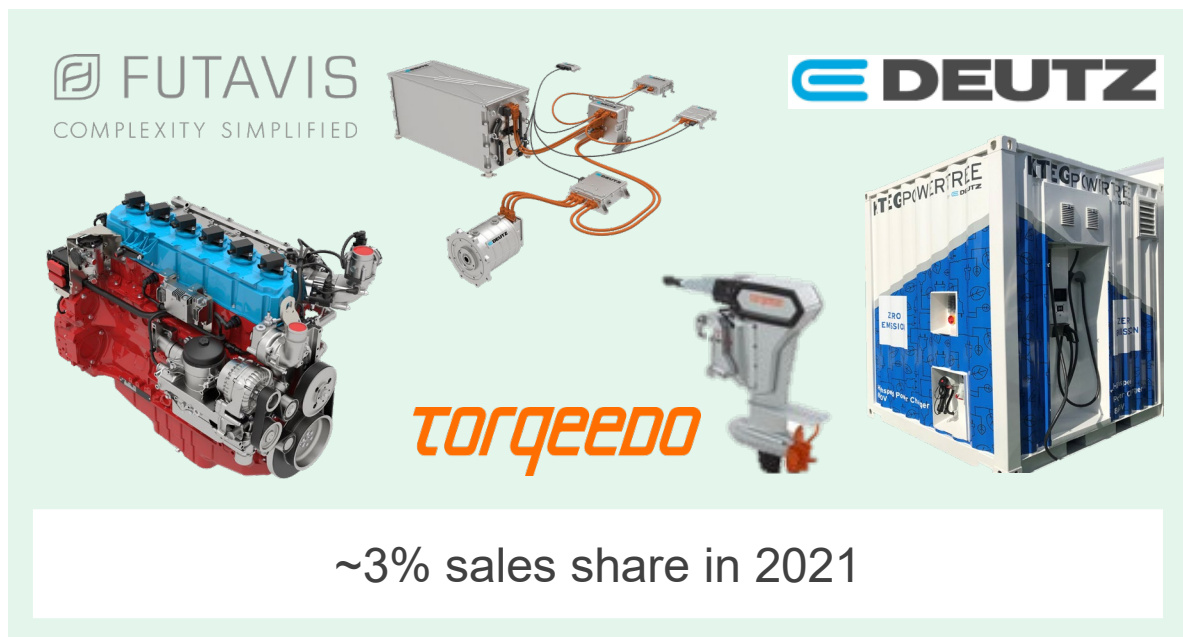


Competitive powertrains for all of our current off-highway markets

DEUTZ segments: Green and Classic

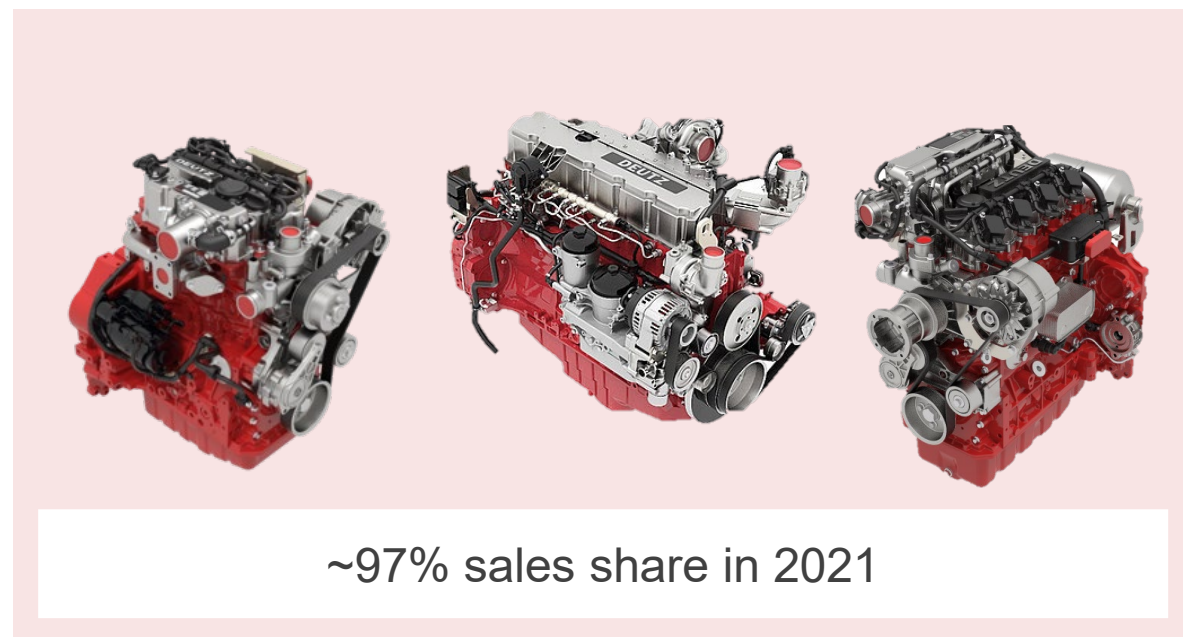


GREEN



- All-electric and hybrid drives, Torqeedo and Futavis, hydrogen engine, eFuels
- Related service business

CLASSIC



- Diesel, gas (LPG and CNG) and bifuel engines
- Related service business



E-DEUTZ 360V system



JLG G5-18 A telehandler



DEUTZ TCD 3.9



H2 genset

***“We ensure
the world
keeps
moving”***



EloTrail 30



KTEG ZE25 mini-excavator



MULAG airport tow tractor



DEUTZ PowerTree



TCG 7.8 H2

DEUTZ presents innovative products, including conventional internal combustion engines and new drives

Reasons to invest in DEUTZ

- German hi-tech engineering company with a strong brand name
- New management board in place
- Technology portfolio ready for oncoming transformation of mobility in off-highway

Guidance for 2022 implies >50% adj. EBIT growth

**Thank you for
your attention!**

Any questions?

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Financial calendar and contact details



Financial calendar 2023

Annual report 2022	March 16, 2023
Annual general meeting	April 27, 2023

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