

EnergieKontor

March 2023

Energiekontor AG Strategy

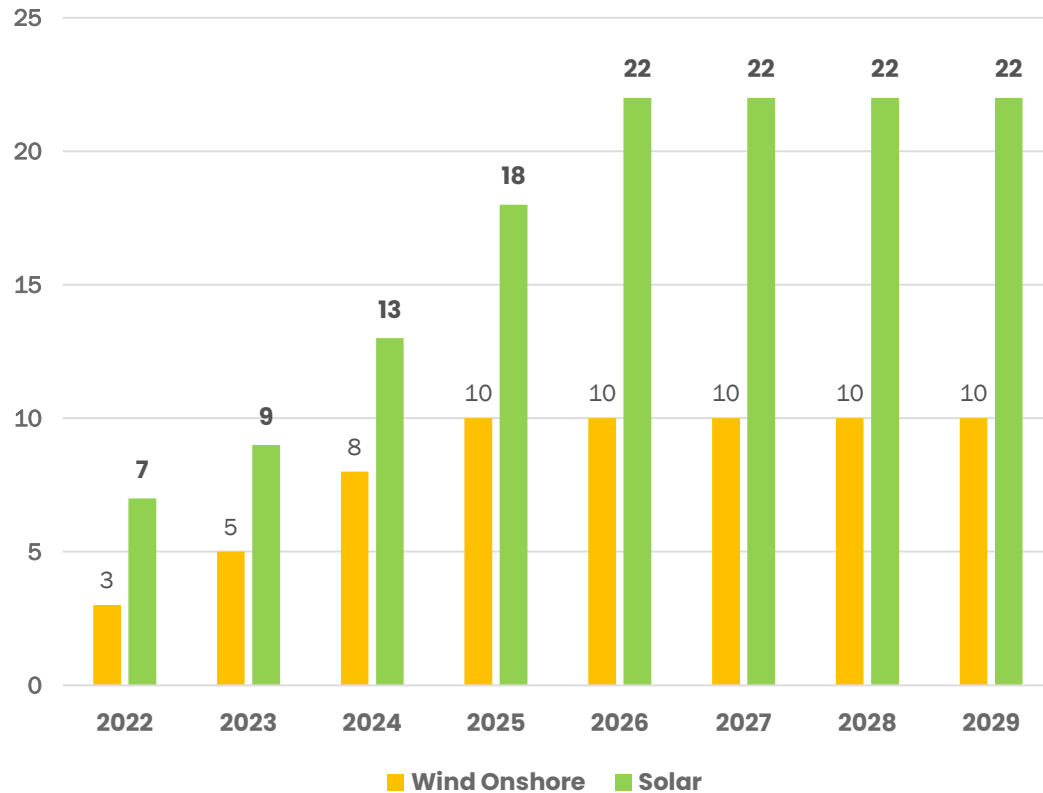
>shaping the future.together.



Domestic Market – Germany

Strong expansion path planned

German Expansion Path Wind Onshore / Solar Utility Scale (in GW)



- **Easter Package:** Bundle of new regulations such as making 2% of the German land area available for Wind Onshore
- **Further measures** to fasten approval and building permit procedures planned
- **Target share of renewables** in gross electricity consumptions at 80% by 2030



- **British Energy Security Strategy** with the expansion targets for renewables
- **Reopening of England** for Wind Onshore projects
- Wind onshore/solar again included in **CfD auctions**



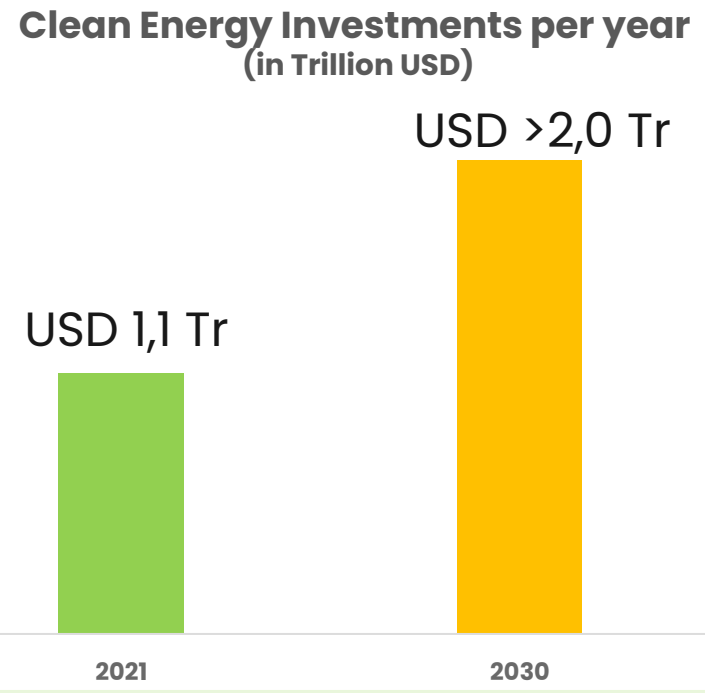
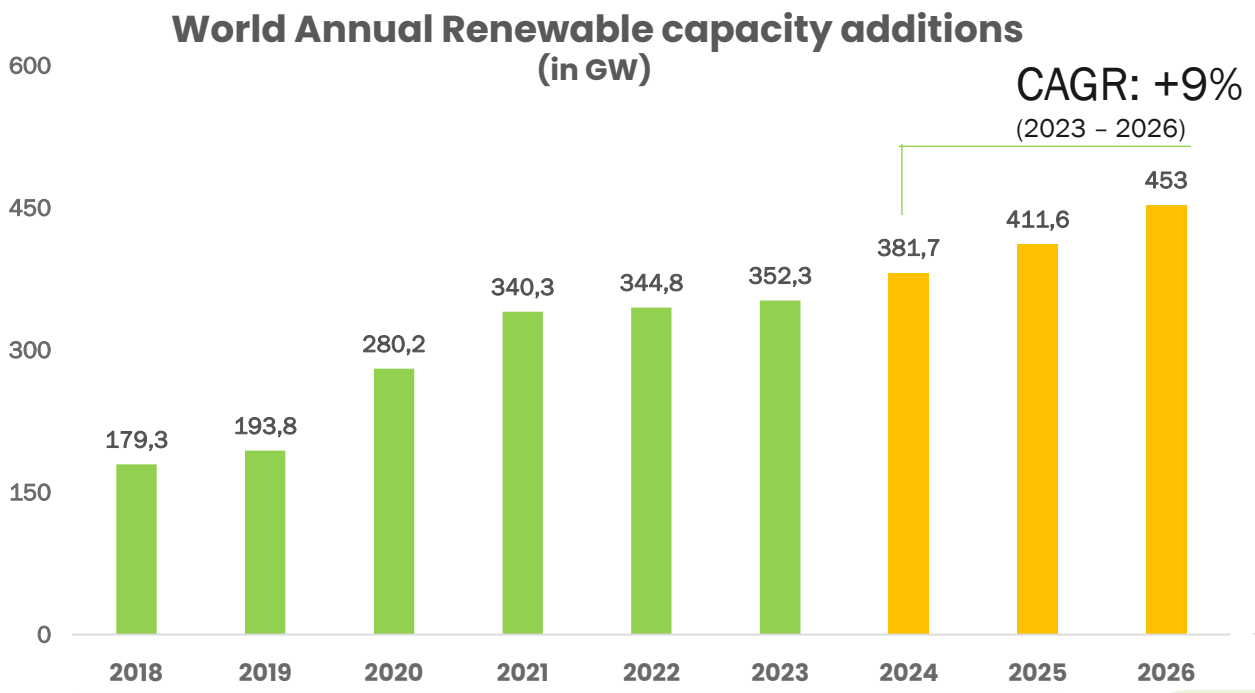

- Law initiative for the **acceleration of renewables** passed
- **Capacity expansion of solar** to 100 GW by 2050
- Measures to **fasten approval procedures** installed/in discussion




- **SIMPLEX** established exceptional measures to accelerate renewables
- **Climate neutral economy** by 2050
- **Coal-free:** All coal mines are off the grid

World / Key markets

Positive regulatory framework / Megatrend and strong market growth

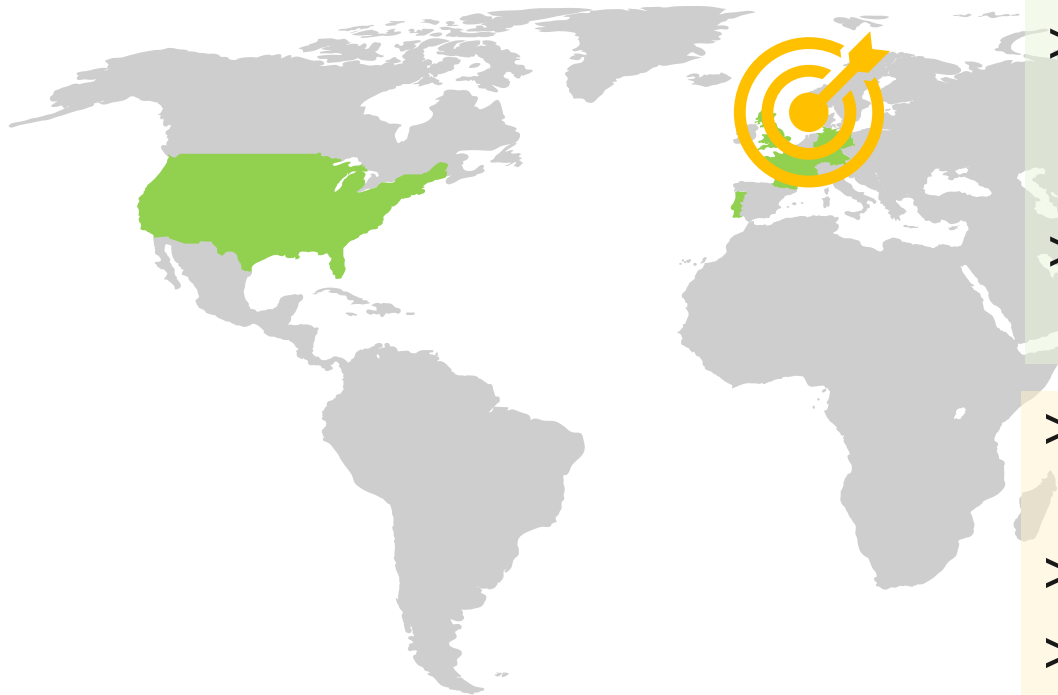



- **REPower EU** measures to foster renewables growth already being developed in some member states; e.g. easing repowering procedures
- **Renewables share** of final energy consumption 40%
- **Green Deal Industrial plan**; ramp up supply/manufacturing
- **Capacity**: 2021: 500 GW =>(x2.5)=> 2030: 1,240 GW



- **Inflation Reduction Act** investments/tax credits/subsidies > USD 400bn next 10 years
- **Improvements in infrastructure** such as grid system
- **Expansion and extension of PTCs and ITCs** with 10+ years of fullvalue credits visibility adjusted for inflation

Growth Strategy „2023–2028“ Overview



- > Target: Increasing Group-EBT in each year by on average 15%
- > Organic growth: Based on existing and successful organic growth model of Energiekontor
- > Best Case: Doubling of Group-EBT until the end of FY28 possible
- > Focus on existing stable and known country markets
- > Focus on known and proven technologies
- > Focus on efficiency and price/cost-leadership

Growth Strategy „2023–2028“

Focus on core competencies, technologies, segments and country markets



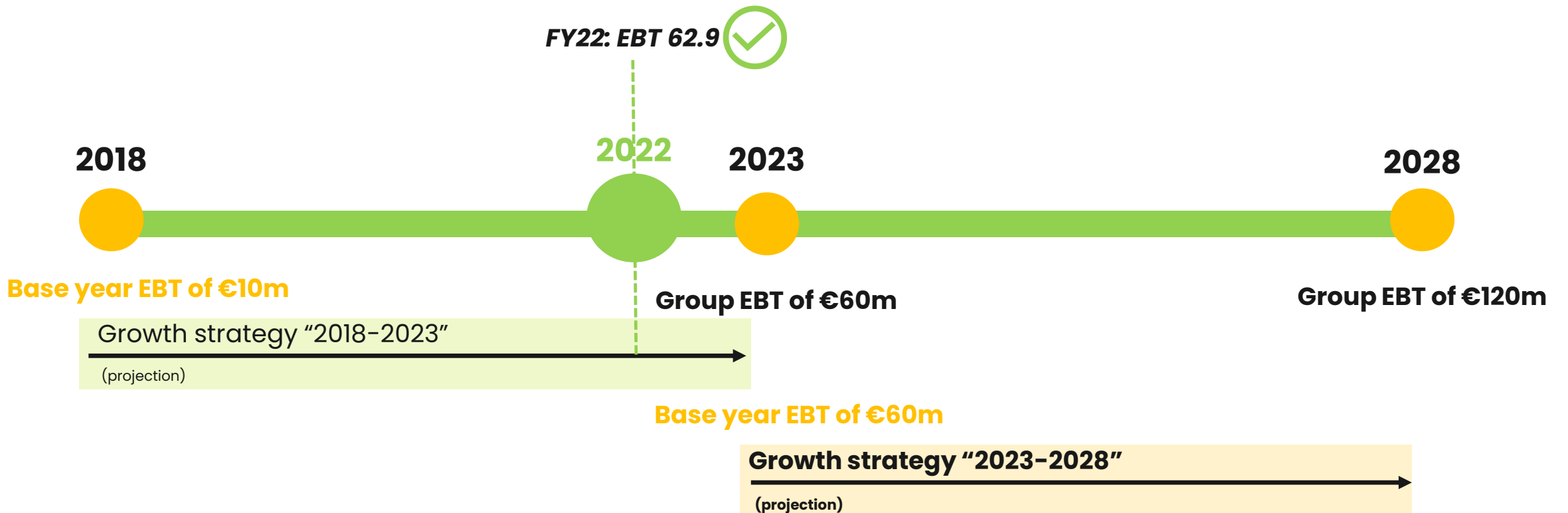
Organic Growth Model

+ sustainable growth + high financial stability + Unique and distinctive

- > **Concentration on core business and sustainable management**
- > **Expansion of the solar sector as an equal area alongside wind as well as the development of further regions in the existing country markets**
- > **Securing growth-relevant resources and experience in the Company**
- > **Securing and expanding the competitive position and price leadership**

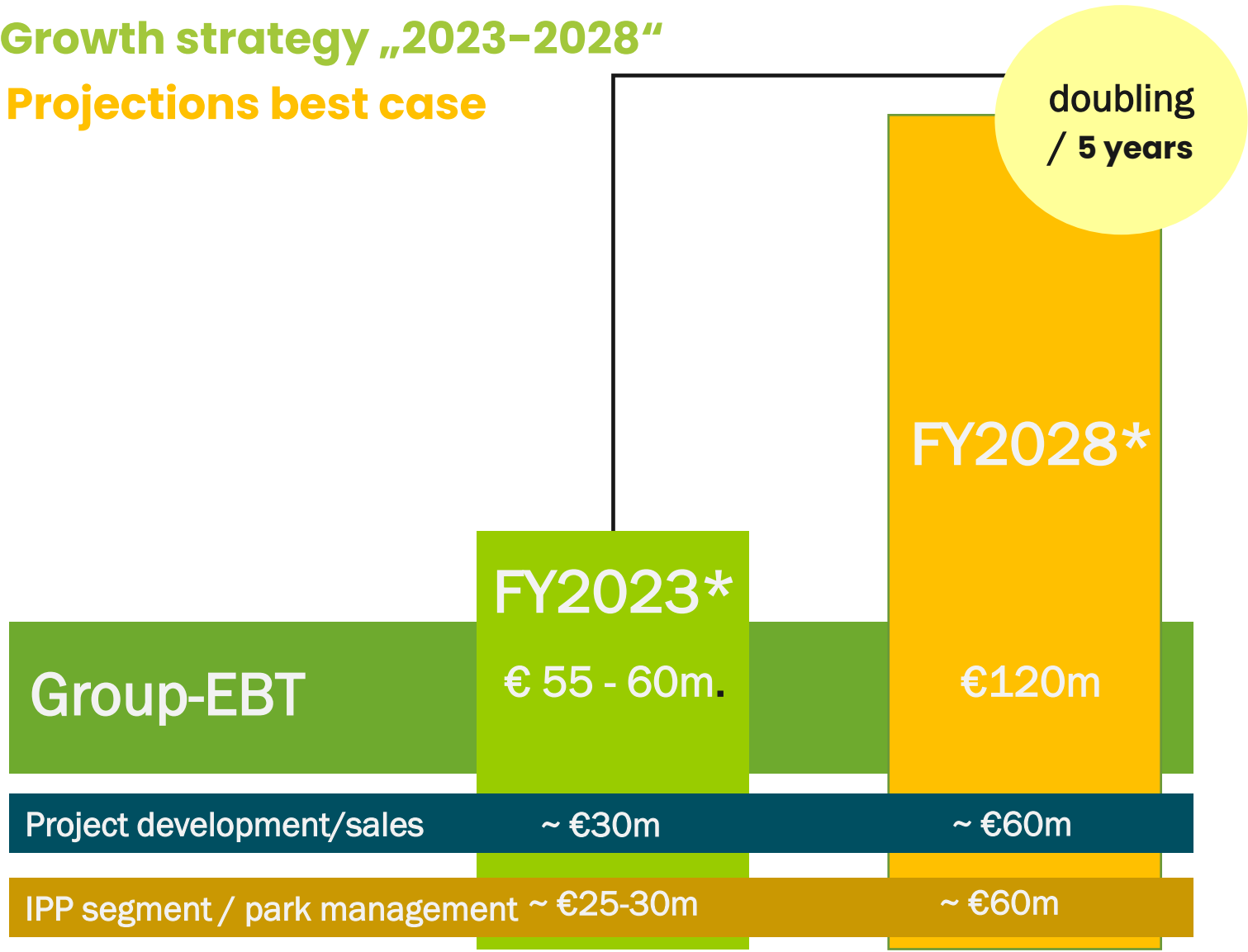
New Growth Strategy „2023–2028“

Growth strategy „2018–2023“ – promised and delivered



Growth strategy „2023-2028“

Projections best case

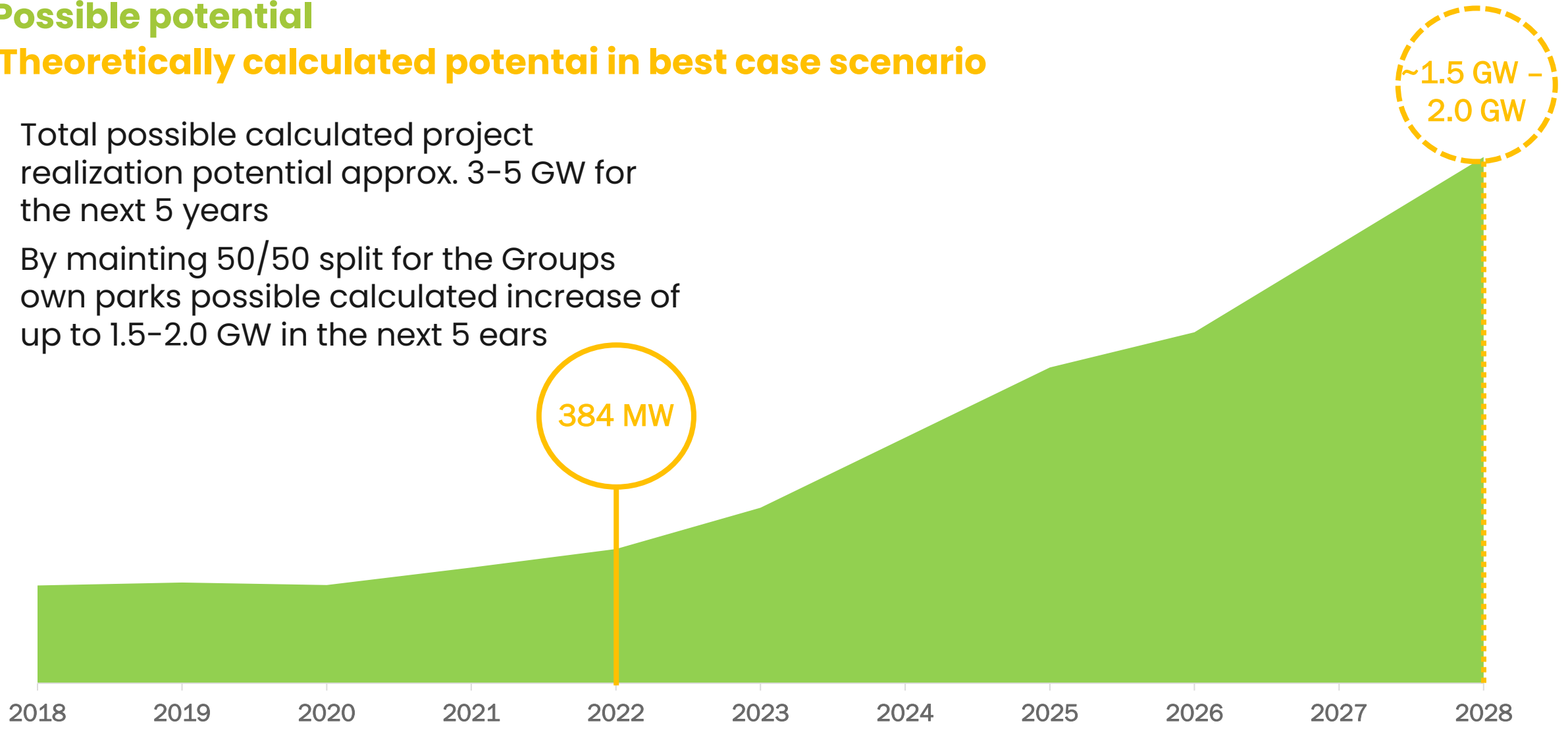


*Projections in best case scenario

Possible potential

Theoretically calculated potential in best case scenario

- > Total possible calculated project realization potential approx. 3-5 GW for the next 5 years
- > By mainting 50/50 split for the Groups own parks possible calculated increase of up to 1.5-2.0 GW in the next 5 ears



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