

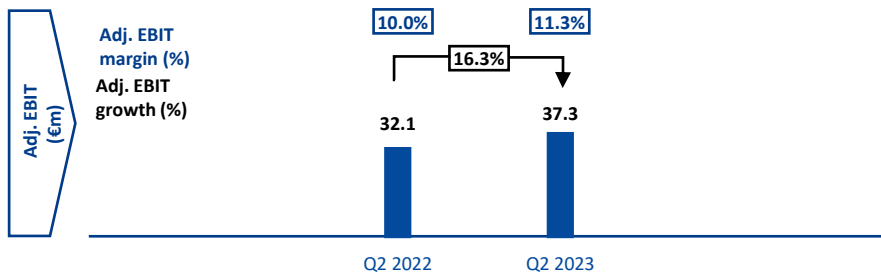
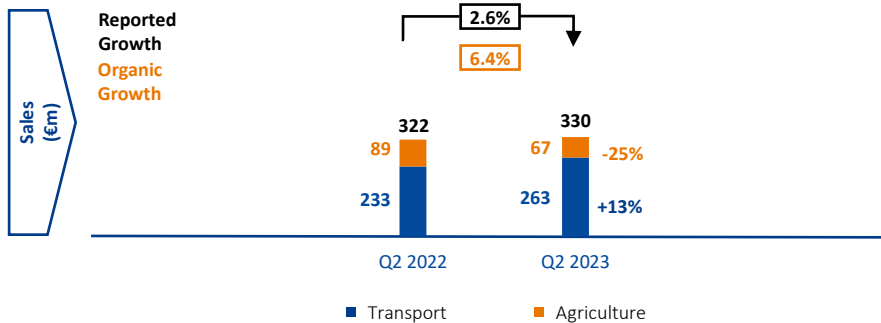


RESULTS Q2 2023

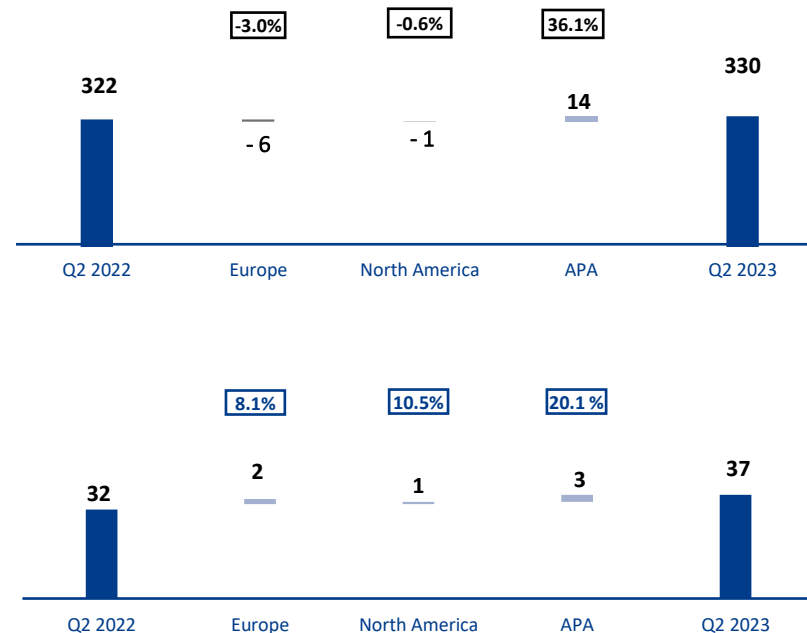
ROMY ACOSTA (HEAD OF INVESTOR RELATIONS)

JOST Profitability Continues to Improve

DEVELOPMENT BY BUSINESS LINE



DEVELOPMENT BY REGION



Executive Summary

Strong demand for trucks, the recovery of the Chinese market, and high demand in North America continue to be growth drivers in Q2 2023

Operational flexibility, increases in profitability and strict working capital management supported JOST strong financial performance in Q2 2023

Market expectations for 2023 continue to be positive. Softening in Agriculture demand is being offset by a stronger demand in Transport

Based on strong operating performance in H1, JOST confirms its positive outlook for 2023



JOST Confirms Outlook for 2023

Sales	Low-single digit growth y-o-y; (2022: €1,265m)
Adj. EBIT	Low-single digit growth y-o-y (2022: €124m)
Adj. EBIT margin	Increase (2022: 9.8 %)
Capex (in % of sales)	Approx. 2.5% of sales (2022: 2.6%)
Working Capital	Below 19% from sales (2022: 19.2%)



Financial Calendar 2023

Aug 14	Publication of Q2 2023 Interim Report
Sept 6	Commerzbank and ODDO BHF Corporate Conference, Frankfurt/Germany
Sept 19	Berenberg German Corporate Conference 2023, Munich/Germany
Sept 20	Baader Investor Conference 2023, Munich/Germany
Nov 13	Publication of Q3 2023 Interim Report

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