



AIXTRON

FY 2023 Investor Presentation

- extract -

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Director Investor Relations (interim)



FY/2023: Successful Continuation of Growth Trajectory - Guidance Delivered

- 36% yoy revenue growth to EUR 630m
- 43% yoy gross profit growth with 44% gross margin (+2pp yoy increase)
- 50% EBIT growth to EUR 157m with EBIT-Margin of 25% (+2pp yoy)
- 45% Net Profit growth to EUR 145m
- **Demand mainly driven by SiC & GaN, supported by completion of G10 product generation roll-out**
- Order intake up by 9% yoy to EUR 641m & equipment order backlog stable at high level of EUR 354m



Q4/2023: Very Strong Quarterly Performance - Revenues, Profit and Margins up significantly yoy

- Revenues up 17% yoy to EUR 214m, Gross Profit up 19% yoy with Gross Margin at 46%
- EBIT up 11% to EUR 63m and Net Profit up 23% to EUR 62m



AGM 2024: Proposal for a Significant Increase in the Dividend

- 0.40 Euro dividend per share to be proposed to shareholders (2023: 0.31 Euro), corresponding to a 31% pay-out ratio



FY/2024 Growth Guidance¹ Introduced

- Revenues FY/24E: EUR 630m – 720m; Q1/24E: EUR 100m - 120m
- Gross Margin FY/24E: 43% – 45%
- EBIT Margin FY/24E: 24% – 26%



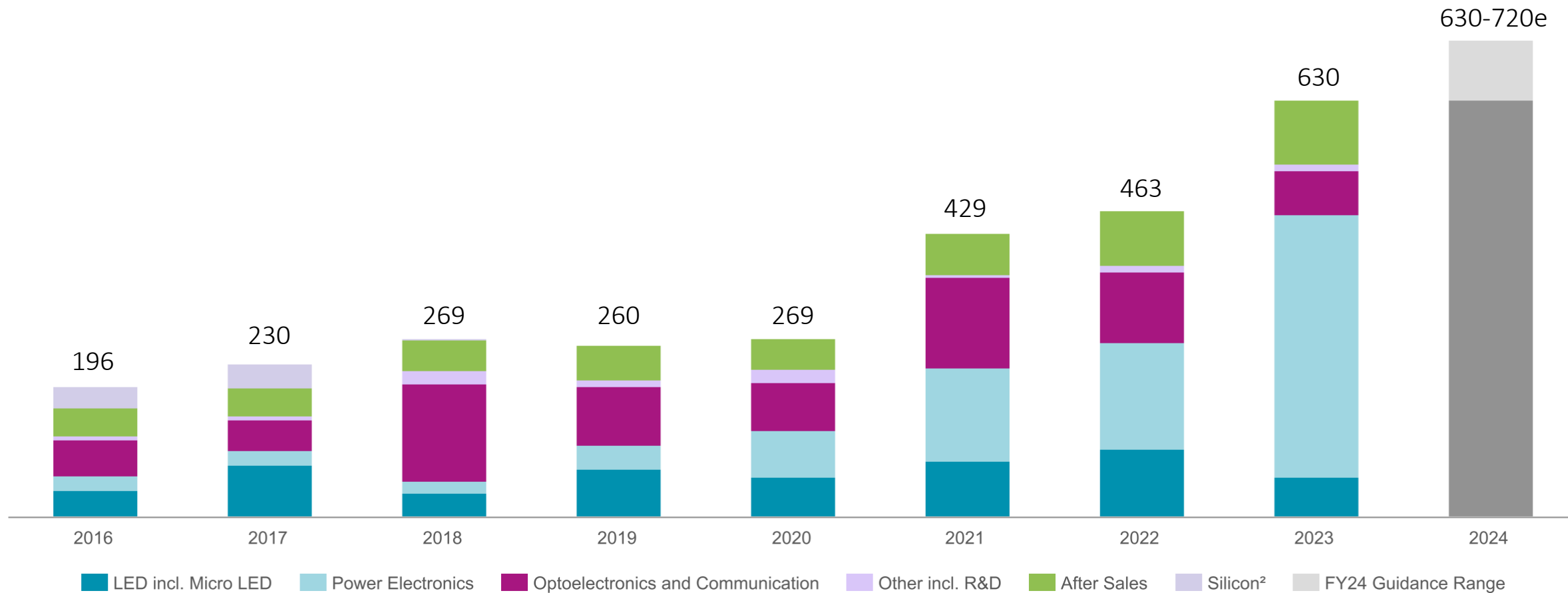
Heading for Strong Growth in 2025 - Based on a Broad & Diversified End Market Portfolio

- Growth fueled by next wave of GaN and SiC power electronics and a stable demand in optoelectronics

Annual Total Revenues by Application (including After Sales)



EUR million

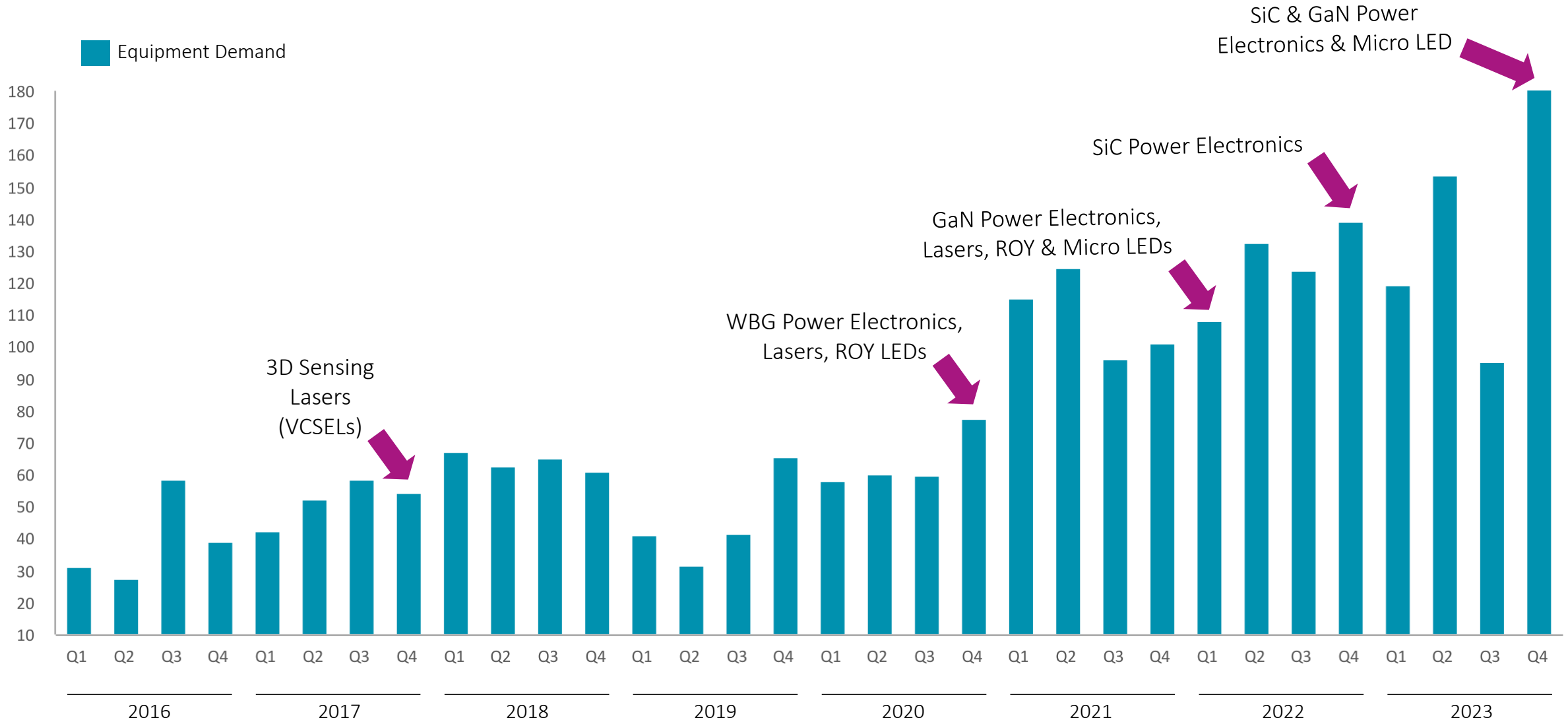


¹ Includes applications in Consumer Optoelectronics, Solar and Telecom/Datacom
² Silicon: ALD/CVD product line sold in 2017

Demand Drivers on Order Intake per Quarter (Equipment Only)




EUR million



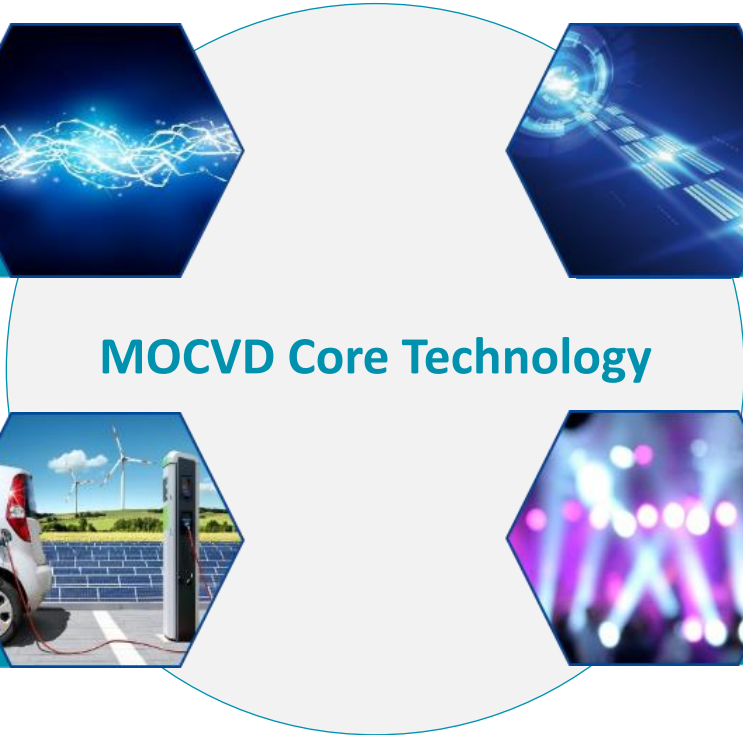
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Power Management


GaN Power & RF
 (e.g., Fast Charging, IT Power Supply, 5G, Wireless Communication)



SiC Power
 (e.g., Electric Vehicles, Charging Stations, Infrastructure, Renewable Energies)

Lasers (VCSEL/EEL)
 (e.g., Optical Datacom, Machine Vision, 3D Sensing, LiDAR)

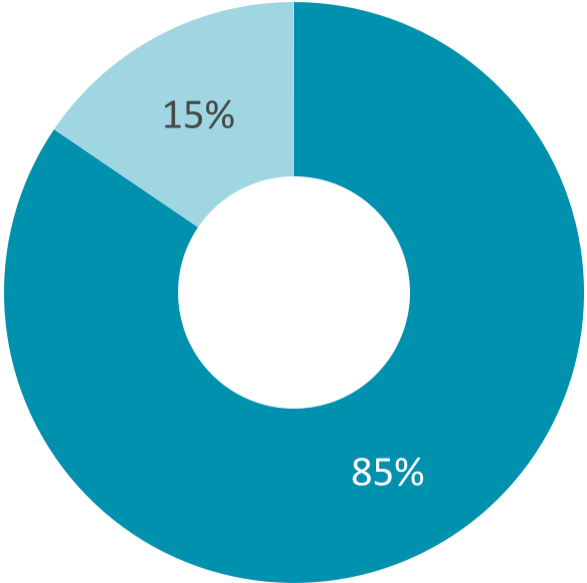


Micro LEDs and Specialty LEDs
 (e.g., Micro LEDs, Mini- and Fine Pitch-LEDs for Displays, Horticulture, Purification)



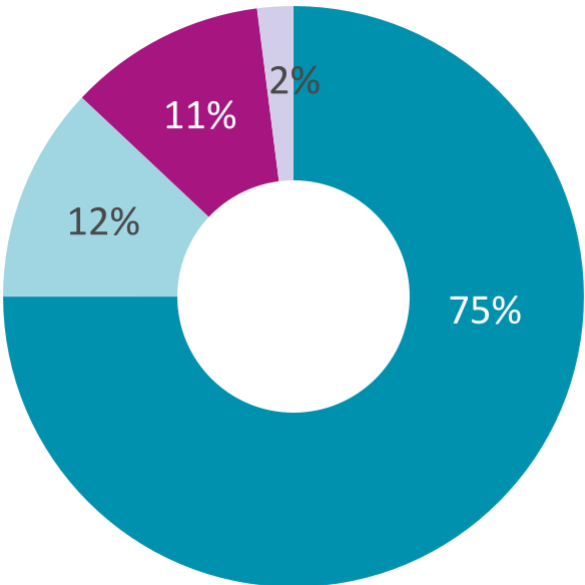
Optoelectronics / LEDs

Equipment & After Sales



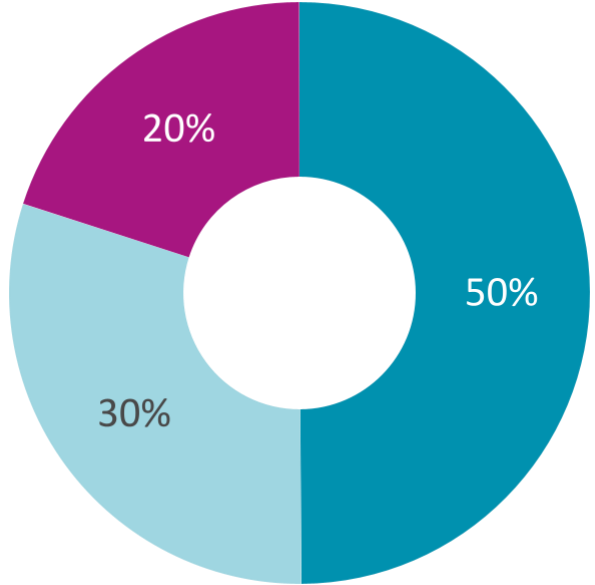
- Equipment
- After Sales

End Application (equipment only)



- Power Electronics
- Optoelectronics & Communications²
- LED incl. Micro LED
- Other incl. R&D

Regional Split



- Asia
- Europe
- Americas

¹ Rounded
² includes applications in Consumer Optoelectronics, Solar and Telecom/Datacom

figures;

may

not

add

up

AIXTRON – Guidance for Q1/2024 and FY/2024 introduced¹



EUR million

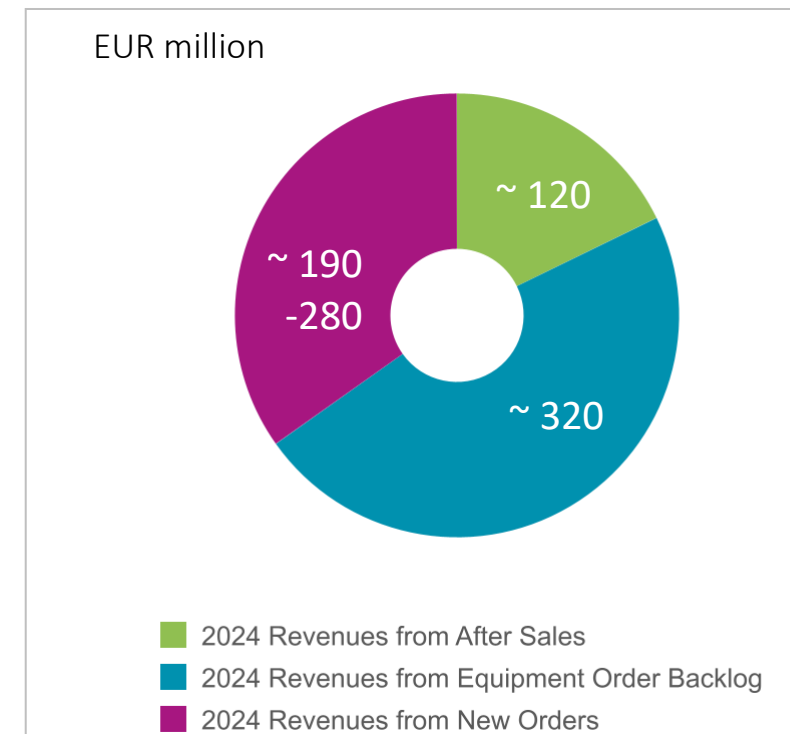
Guidance¹

Q1/2024

FY/2024

	Q1/2024	FY/2024
Revenues	EUR 100m – 120m	EUR 630m – 720m
Gross Margin (%)		43% – 45%
EBIT Margin (%)		24% – 26%

Revenue Guidance FY/2024



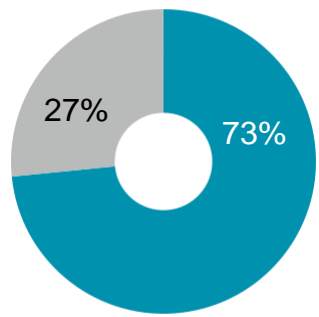
¹: At \$1.15/€ Budget Rate for 2024; please refer to "Expected Results of Operations and Financial Position" in the AIXTRON 2023 Annual Report for further information

Update Innovation Center



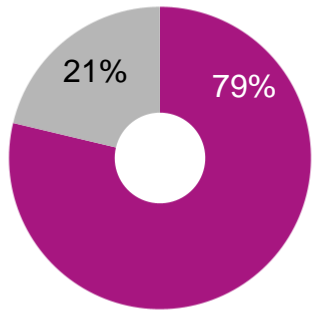
Innovation Center construction is fully on track

Picture shows construction status end of January 2024



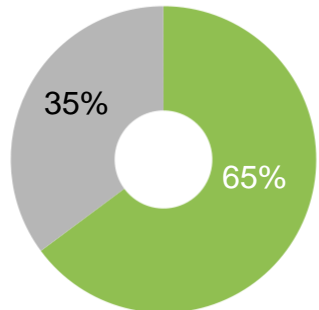
FY/2023: Revenues¹

- Taxonomy Aligned
- Taxonomy Non-Aligned



FY/2023: CapEx¹

- Taxonomy Aligned
- Taxonomy Non-Aligned



FY/2023: OpEx¹

- Taxonomy Aligned
- Taxonomy Non-Aligned

¹ In line with EU Taxonomy Regulation

EU Taxonomy Aligned Technologies

- Wide Band Gap (WBG) Power Semiconductors** based on:
 - Gallium Nitride (GaN) and Silicon Carbide (SiC)**

Key technologies for energy-efficient Power Electronics
- Micro LEDs:**

For the next generation of displays
- Laser Diodes for Data Communication:**

Key technology for the digitalization of our world
- Photovoltaics based on Compound Semiconductors:**

For high-tech applications (e.g., space applications)
- Quantum Technologies:**

For neuromorphic computing and quantum sensing

ESG-Ratings

- CDP (Europe):**
 - 2023: D (B)
 - 2022: C (B)
- MSCI:**
 - 2023: AA
 - 2022: AA
- Sustainalytics:**
 - 2023: 19.6 - Low risk
 - 2022: 19.2 - Low risk
- ISS Oekom:**
 - 2023: C-
 - 2022: C-

Our Financial Reporting Dates:

25 April	Q1/24 Results, Conference Call
15 May	Annual General Meeting
25 July	Q2/24 Results, Conference Call

Conferences & Roadshows:

1 March	Roadshow & Fireside Chats by Jefferies (virtually)
8 March	Oddo BHF Forum (virtually)
12/13 March	Citi's TMT Conference London
21/22 May	Berenberg European Conference New York
23/24 May	Boston/Toronto Roadshow by Oddo BHF

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www.aixtron.com/en/investors/events/conference-calls



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Our technology. Your future.

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