

Q3 Results & Company Highlights

Results Highlights

- › **Strong improvement in EBITDA**
from EUR 34.9m to EUR 59.4m
- › **Solid revenue growth by 44.9% and 6.2% organically**
- › **Solid increase of profitability to EUR 24.4m despite one-off effects**
- › **Very strong order intake in Q3**
Book-to-bill ratio of 1.21 in Q3 |
Backlog of ~EUR 2.1bn

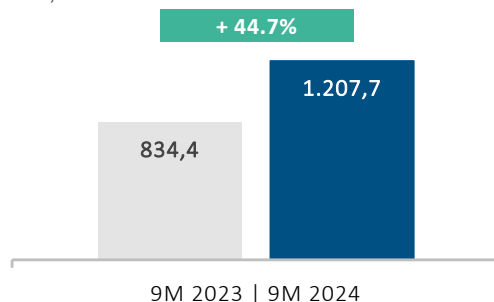


Company Highlights

- › **Strong improvement in GM to 44.7% / leap in technologies**
New products in 24 on market:
K-OS, K-Grid, NIS2 compatible
- › **Integration of Katek**
Efficiency enhancement & cost reduction almost completed
- › **Share Buyback Program I 2024 completed**

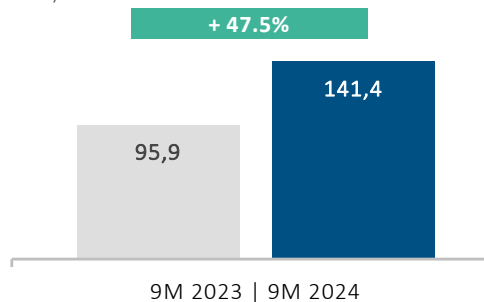
KPIs 9M 2024

Revenues (in EUR m)

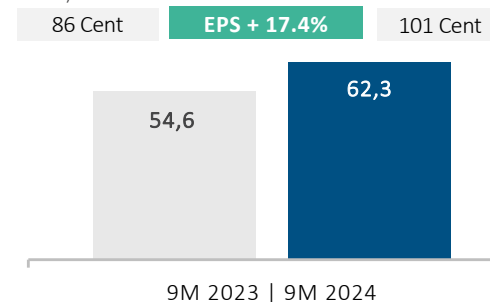


Adjustment of H1 23 revenues due to changed assessment of principal/agent status

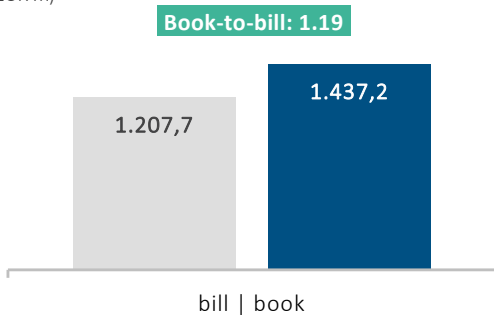
EBITDA (in EUR m)



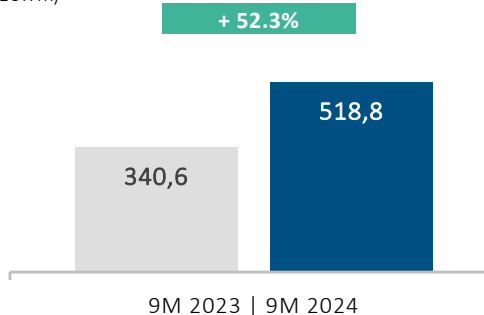
Net Result after NCI (in EUR m)



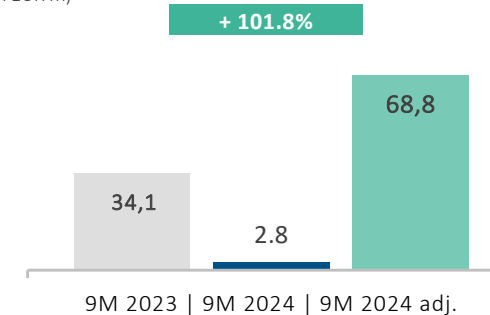
Order Entry vs. Revenues (in EUR m)



Gross Profit (in EUR m)



Operating Cash Flow* (in EUR m)



* adjusted for the reduced factoring and a deferral effect for 2023

Massive design win volume increases to EUR 6.22bn



Backlog rose to EUR 2.06bn driven by great order intake

Kontron announces new order for satellite communication

24.07.2024

Q3

Kontron wins a EUR 34 Mio. contract for a GSM-R system in the Czech Republic

13.03.2024

Kontron: Another design win of over EUR 50 million from a heavy machinery manufacturer – Design win volume increases to EUR 3.7 billion

23.11.2023

E-mobility picks up speed: Another major order for intelligent wallboxes goes into production

03.07.2024

Q3

Contract wins - Kontron signs 3 major railway contracts worth exceeding EUR 100m

07.02.2024

Kontron AG: Kontron announces two design wins in the field of energy management amounting to a total of EUR 25 million

23.10.2023

Kontron AG: Major order for smart wallboxes

21.05.2024

Kontron signs a contract over EUR 30m for optical network solutions

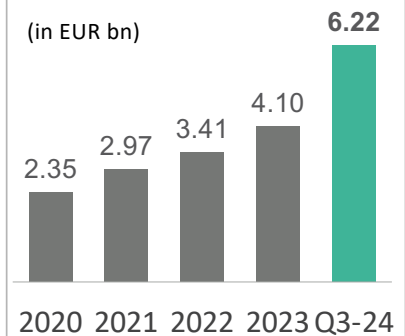
05.12.2023

Kontron AG: Strong growth in the avionics market - Kontron announces two design wins amounting to a total volume of EUR 100m

10.10.2023

Design Wins

(in EUR bn)



Backlog

(in EUR bn)

